



The

Power

of Membership

[Public Action] [Industry Knowledge]

[Networking] [Technical Training] [Business Services]

PRECISION METALFORMING
ASSOCIATION

www.pma.org



Letter from the President

TO: The Metalforming Industry

The metalforming industry comprises more than 10,000 companies with more than 500,000 employees and annually purchases some \$44 billion in raw materials, goods and services to produce its products. Key markets using metalforming technologies for their parts, components and assemblies include automotive, truck, agriculture, off-highway, appliance, construction, telecommunications, business machines, medical, aerospace and many others essential to our daily lives.

The Precision Metalforming Association (PMA) is the leading association representing the metalforming industry, providing information and services critical to the future success of the industry. PMA's advocacy agenda at the federal level seeks a level playing field for metalforming companies in North America. Committed volunteers from member companies have developed the training systems, skills standards and credentialing systems needed to ensure a skilled workforce today and in the future. PMA's full array of business reports, statistical analyses and educational opportunities provide the metalforming industry the tools it needs to benchmark performance and continuously improve productivity, performance and profitability.

PMA's industry-leading *MetalForming* magazine reaches 55,000 readers each month, sharing technology and providing information essential to our industry's future. Our 17 local District organizations meet the need to network and learn at the local level, ensuring that active participation is possible without undue cost. PMA's Divisions provide a technology focus for member companies, broadening knowledge and awareness of core technologies such as stamping, fabricating, slide forming, roll forming, metal spinning and small lot stamping. PMA's online *MakeltMetal* buyers' guide is the best resource for purchasers, designers and engineers seeking suppliers of metalformed parts, components and assemblies. And the METALFORM technology area of FABTECH is the leading source for ensuring that you are up to date on the latest and most productive metalforming technologies.

Your company will benefit directly when you join PMA and become actively engaged as a member of the Precision Metalforming Association. Long-term success of our industry requires that companies join together to bring the best ideas, technologies and practices to bear on the problems faced by the metalforming industry.

Please join PMA today!

Sincerely,



William E. Gaskin
President

*Your PMA **company membership** includes **all** employees at its location, fostering personal growth and furthering your company to gain an all-important competitive edge.*

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History of PMA



Established in 1913 by a handful of Cleveland metal stampers, the association first became known as the Pressed Metal Association. The organization later changed its name to the Pressed Metal Institute (PMI) and the American Metal Stamping Association (AMSA) before becoming the Precision Metalforming Association in 1987, a name that encompasses the scope of the industry it serves.

Though the association's name has changed over time, its mission remains clear: to shape the future of the metalforming industry, leading innovative member companies toward superior competitiveness and profitability. PMA, through its committed volunteer leadership and dedicated staff can help your company succeed.

PMA is the full-service trade association representing the \$113-billion metalforming industry of North America—the industry that creates precision metal products using stamping, fabricating, spinning, slide forming and roll forming technologies, and other value-added processes. Its nearly 1,000 member companies also include suppliers of equipment, materials and services to the industry. PMA leads innovative member companies toward superior competitiveness and profitability through advocacy, networking, statistics, the PMA Educational Foundation, FABTECH and METALFORM tradeshow, and *MetalForming* magazine.



Independence, OH

Industry Knowledge and Training



Your membership provides you with a variety of educational and training offerings, industry knowledge and all of the latest technology information. Get the information you need for your metalforming professionals.

Training Systems—Widely used and noted for their effectiveness, operator training systems for coil-fed and manually fed presses, press brakes and metal spinning machines offer a self-paced, hands-on experience to successfully apply the concepts learned.

Business Reports—Eleven highly acclaimed statistical reports cover wages and benefits, financials, sales and marketing, benchmarking and more, allowing metalforming companies to measure their strengths and weaknesses against the competition.

Seminars, Roundtables, Webinars and Conferences—Leading-edge technical training programs are taught by recognized professionals and offered regularly. Topics include mechanical-press fundamentals, quick-die-change techniques, fabricating processes, cost estimating and other technical subjects.

MetalForming Magazine—PMA’s official publication reaches more than 55,000 qualified decision makers every month and provides the latest news on metalforming techniques and management solutions.

E-Newsletters—PMA and *MetalForming* magazine deliver a series of concise economic and industry-specific e-newsletters, keeping its members up to date in this rapidly evolving industry.

Educational Foundation—Working with educators, workforce development providers, companies and manufacturing associations, the PMA Educational Foundation helps the metalforming industry attract and retain a skilled workforce. The foundation’s PMA University provides the necessary tools for the creation or enhancement of a company’s training plan.

“Res Manufacturing uses benchmarking as a business process improvement tool. To be effective we need to have a credible source of timely business and operational metrics to evaluate performance gaps at Res. We utilize the full range of PMA’s business reports in our benchmarking efforts.”

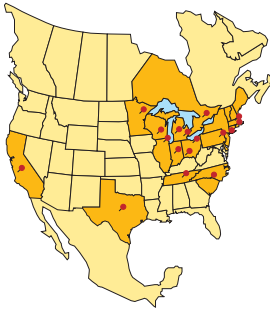
—John Ormerod, President, Res Manufacturing Co.

Request a free catalog for a complete listing of PMA publications and training resources.



Networking

Surround yourself with industry peers, learn how other companies operate, make new friends and share ideas and knowledge—resulting in professional growth. See why PMA members consistently rank networking as the #1 benefit of their membership.



Local Districts—Executive management and production-level employees can develop relationships with other metalforming manufacturers and suppliers through participation at the regional level. Seventeen districts across the United States and Canada offer plant tours, technical presentations, industry issues and updates, senior-level executive roundtables, supplier exhibitions and social events.

Divisions—Focused on specific technologies or areas of interest, PMA’s divisions offer members access to information and expertise sharing, training, important industry data and more. Divisions are:

- Custom Roll Forming
- Metal Fabricating and Small Lot Stamping
- Metal Spinning
- Metal Stamping
- Next Generation Leaders
- Slide Forming
- Tool & Die

Committees—PMA committees provide an opportunity for members to share advice and expertise with peers in their specific professional field, such as marketing and sales, safety, quality and training.

Leadership—PMA members can enhance their leadership skills by volunteering to serve on a committee, district or division board. PMA has more than 350 members volunteering on committees, more than 150 in districts and hundreds in divisions. This is a great opportunity for industry professionals to network with others from across the country and to work on exciting projects—making a difference for their companies, PMA and the metalforming industry.



“Corporations interested in accelerating the education of their most promising managers would do well not to look at the nation’s business schools, but at what seems like an unlikely place: America’s non-profit organizations. Three to five years of volunteer work can provide management experience most corporations couldn’t provide over 20 years, if at all.” —*Dow Jones Report*



E-mail Discussion Groups—Exclusive PMA members-only e-mail groups allow members to receive the benefits of networking beyond the meetings—letting them stay in touch, seek advice from colleagues, share experiences, and locate hard-to-find materials and suppliers—all via e-mail and absolutely free.

Networking Groups—Executives and senior managers can exchange ideas within a confidential format by participation in PMA’s networking groups. Groups established for CEOs, COOs, women in metalforming and next generation leaders promote professional development, peer networking and the benchmarking of operations.

PMA’s Annual Meeting—This meeting provides metalforming industry leaders an opportunity to benefit from informative roundtable sessions, dynamic speakers and unforgettable networking events. It is a great event for the entire family!

Technical Forum—This Internet discussion board is the place where users can post questions, answers and comments related to the metalforming industry.

International Relationships—Through PMA’s participation with the International Council of Sheet Metal Presswork Associations (ICOSPA), members have an opportunity to network with industry executives from around the world during an international Congress held every three years.

Social Media—Stay updated on an incredibly wide variety of topics through PMA’s media outlets: Twitter, Facebook, LinkedIn and YouTube.

“So much of our success depends on learning from and doing business with people we respect and trust. I can always rely on my network of PMA members—those I meet at national and district events in my area to give me the kind of advice and support I can’t get anywhere else. PMA people understand my issues and problems and it’s great to know that most of the time they’re just a phone call away.”

—*PJ Thompson, President*
Trans-Matic Mfg. Co.





Safety and Regulatory



Get all of the information you need to comply with OSHA and EPA requirements.

Risk Management Center—myPMA Risk Manager offers a free comprehensive library, in English and Spanish, of nearly 1,500 safety policies and procedures, posters and brief training documents; hundreds of downloadable HR forms; and an “incident track” application, allowing you to track and trend incidents with automatic generation of OSHA logs. This Internet-based service will assist with your safety and loss-control needs and allow you the opportunity to build a comprehensive loss-prevention program.

Regulatory Hotline—PMA members have unlimited use of a toll-free regulatory hotline to get answers to questions related to OSHA and EPA matters.

Legal Hotline—Members receive three hours of FREE professional legal assistance annually from PMA special counsel Douglas B.M. Ehlke, who has more than 20 years of expertise in representing the industry in OSHA, EPA, employment and product liability issues.

Safety Sense Bulletins—These bulletins detail OSHA and EPA regulations as well as provide guidance for compliance.

Safety Report—This report contains data on average incidence rates for workplace injuries and illnesses, allowing companies to benchmark their safety performance against others.

E-Mail Discussion Group—This valuable resource allows members to network with other environment, health and safety professionals.

Safety Products & Services—PMA Safety & Environment Committee members have developed training videos, books and seminars that can help meet OSHA requirements and improve workplace safety.

“I just finished reviewing your *Safety First* video and was impressed with how well it covered many of the important safety requirements. It was fast paced but very informative at the same time. I have seen many videos of this type and this one ranks as one of the better ones.”

—Mark J. Echler, HR Director, Ice Industries, Inc.



Government Relations—A Voice in Washington

Have your voice heard in Washington, D.C., through PMA's aggressive lobbying efforts.



In an effort to strengthen the industry's presence in Washington, D.C., PMA has joined forces with the National Tooling & Machining Association (NTMA) to create "One Voice" for the metalworking industry. Under One Voice, PMA and NTMA retain the same Washington, D.C.-based lobbying firm which works on behalf of PMA and NTMA members every day to ensure that the industry's voice is heard on Capitol Hill.

Grassroots—PMA arranges Washington, D.C., fly-ins and congressional plant tours for members, allowing them to educate lawmakers about the needs of the metalforming industry. PMA members also spread the industry's message by testifying before key congressional committees and other government agencies.

E-Advocacy—Members are kept in the loop on the latest happenings in Washington, D.C., through biweekly Washington Wire e-newsletter and OneVoice website, www.metalworkingadvocate.org. Members also are informed when action is needed on a key issue through Action Alert e-mails.

Political Action Committee—PMA's Voice of the Industry Committee (PMAVIC) helps elect pro-manufacturing candidates to Congress.

"PMA has earned a reputation as a highly credible source of industry information—so much so that legislators and regulators now ask us for our positions on critical issues before they act!"

—Wes Smith, President
E&E Manufacturing Co., Inc.





Marketing and Sales

Promote your business to your most profitable target audiences through PMA's industry marketing channels.

Buyers' Guide Listing—PMA member companies receive a FREE online listing promoting their capabilities to more than 7,500 visitors every month. The online buyers' guides are divided into three categories to make searching easy for prospective customers:

- **Manufacturers**—Companies that give utility to sheetmetal by shaping it using tooling in machines.
- **Suppliers**—Companies that supply metalforming equipment, steel, materials, machinery, tools, dies, accessories or provide a service used in the production of metalformed parts or related products.
- **International**—Companies located outside of North America.

Contract Manufacturing Purchasing Fair—This annual event, held jointly with the National Tooling and Machining Association, gives contract manufacturers the opportunity to meet with qualified buyers and engineers directly involved in the purchasing of contract manufacturing products and services.

Suppliers' Nights—Many of PMA's regional districts across North America offer suppliers' nights to highlight the services of suppliers to manufacturers.

Tradeshows—Plan to exhibit in the METALFORM technology area at FABTECH—North America's largest metalforming, fabricating, finishing and welding event. Contact Roger Judson at 800-541-5336 or visit www.metalform.com.



MetalForming Magazine—Advertising opportunities are available in PMA's official publication for companies supplying the latest in metalforming equipment and accessories used in the production of stamped and fabricated sheetmetal components.



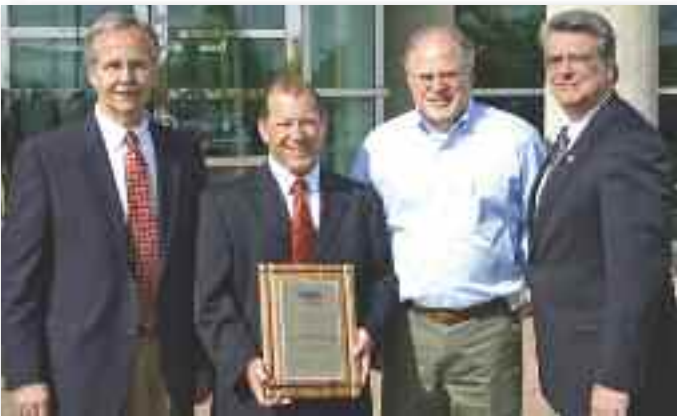
Awards of Excellence in Metalforming

Distinguish yourself from the competition! Be perceived as an industry leader by your customers, earning their respect and admiration for accomplishments that improve your business and theirs.



Winning companies benefit by:

- Instilling a sense of accomplishment in your employees and creating an awareness for the valuable contributions they make to your products and services
- Your company being featured in the awards promotional display at the FABTECH tradeshow
- Prominent coverage in *MetalForming* magazine, reaching more than 55,000 readers in the metalforming industry
- Customized press releases to your key customers, suppliers and metalworking markets
- Key presence on PMA's website, visited by nearly 100,000 people annually
- Induction into the prestigious winners circle included in the next Awards of Excellence brochure



Business Services and Discounts

Save money and take advantage of exclusive industry-tailored services and discounts from PMA's business partners.

Shipping Needs

- **YRC**—Save up to 70 percent on qualifying less-than-truckload (LTL) shipments
- **YRC Regional Transportation**—Receive a 70 percent discount from New Penn, Holland and Reddaway
- **UPS Freight**—Receive specialized discounts tailored to your LTL freight shipping needs
- **UPS Package**—Save on overnight letters or packages around the country or international shipping around the world

Industrial Supplies—Receive a 10 to 45 percent PMA member discount through the Grainger Discount Program on supplies and safety items when you order online or with the Grainger catalog.

Office Needs—The OfficeMax Partner Advantage Program offers savings on more than 12,000 office products, and employees can also save at retail locations.





Online Learning—Members enjoy a 10 percent discount on Tooling University’s online classes and also enjoy discounts on management-level webinars from providers such as Kiplinger and Harvard Business School. Topics cover issues related to senior and financial management, customer service, human resources, and sales and marketing.

OSHA-Compliant Safety Training—Members receive a 10 percent discount on the Webnettraining online training system, which minimizes as much as 70 percent of the work required for general OSHA safety training.

Utility Consulting—The Affiliated Power Purchasers International, LLC (APPI) Savings Solution Program helps companies lower the cost of electricity, natural gas, water and waste management services.



	
www.yrc.com	
www.appienergy.com	
	http://savewithups.com/pma/
www.webnettraining.com	
www.toolingu.com	
	
www.pma.org/membership/benefits/save_money.asp?	
	
www.pma.org/membership/benefits/save_money/office	

PMA Alliances

American National Standards Institute (ANSI)

Fair Currency Coalition

Coalition for a Democratic Workplace

Consuming Industries Trade Action Coalition (CITAC)

Domestic Manufacturers Group

International Council of Sheet Metal Presswork Associations (ICOSPA)

Manufacturing Extension Partnership Program Coalition

Metalworking Manufacturing Coalition (MMC)

National Association of Manufacturers (NAM), Council of
Manufacturing Associations

National Institute for Metalworking Skills (NIMS)

National Safety Council (NSC)

NTMA-PMA One Voice Advocacy Coalition

Occupational Safety & Health Administration (OSHA)

R&D Tax Credit Coalition

Small Business Coalition for Affordable Healthcare

U.S. Chamber of Commerce



Benefits Reference

Industry Knowledge & Training

Products & Services—view products and shop online at www.pma.org/marketplace or view list of upcoming seminars at www.pma.org/meetings.

Business Reports—statistical reports provided free to members who return survey data.

**Benchmarking*—features in-depth analysis of key management, productivity and quality performance measures for companies to assess their performance and compare their competitive strength in the industry.

Business Conditions—includes data and trends for shipping levels, orders, lead times, short-time layoffs and customer payment trends. Free to the industry.

Capital Spending—highlights manufacturers' capital spending plans for various classifications of metalforming equipment.

Executive Compensation—includes information on executive salaries, bonus plans, benefit packages and retirement programs for 11 critical job positions, ranging from CEO to middle management.

**Financial Analysis*—features data to help companies benchmark their financial performance and long-term growth.

**Operating Ratios*—includes data organized by market sector, business type and industry best-in-class.

**Orders & Shipments*—presents 12-month trending to reliably forecast orders and shipments.

Safety—features data on work-related injuries and illnesses.

Sales & Marketing—provides intelligence to plan effective growth strategies, develop reliable sales forecasts and identify opportunities to compete internationally.

Steel/Nonferrous Material—highlights the latest raw material costs, surcharges and delivery times. Free to the industry.

Wage & Benefits—features wage information for more than 100 common industry job classifications for both hourly and non-exempt employees; also includes a section on employee health and work benefits.

To learn more about these reports, contact reports@pma.org or visit www.pma.org/marketplace.

**Survey participants receive customized reports for more in-depth analysis.*

Seminars & Webinars—training programs taught by recognized metalforming industry experts.

Topics include:

- Automation
- Deep Draw
- Designing & Building Metal Stamping Dies
- Die Maintenance
- Forming Difficult Stampings
- Metallurgy/Sheetmetals
- Safety
- Sensors & Controls
- Tool & Die
- Troubleshooting Formability Problems

For a complete listing and locations, visit www.pma.org/meetings.

Roundtables—industry-specific discussions for metalforming professionals:

- Chief Financial Officers
- Human Resources
- Information Technologies
- Marketing & Sales
- Quality
- Safety
- Trainers

To view the schedule of upcoming roundtables, visit www.pma.org/meetings.

MetalForming Magazine—PMA's BPA-audited publication that is circulated free in the United States, Canada and Mexico to qualified individuals in the industry. Published monthly. Visit www.metalformingmagazine.com.

E-newsletters

MetalForming Xtra—covers current industry topics, as well as information on the upcoming articles in *MetalForming* magazine; delivered semimonthly to more than 12,000 opt-in readers. Sign up at www.metalformingmagazine.com.

MetalForming Mexico—provides the latest news and information, in Spanish, on manufacturing issues and industry events; delivered monthly to more than 2200 metalforming professionals in Mexico. Sign up at <http://mexico.pma.org/magazine>.

Tool & Die Authority—a monthly premier publication offering paid subscribers exclusive insights and timely news written by industry experts for tool-and-die professionals. Sign up at www.metalformingmagazine.com/toolanddie.

Action Alerts—e-mail alerts urging members to contact Congress or the President when action is needed on an important legislative issue.

Economic Quarterly—a membership-only report with explanations and comments by Dr. Ken Mayland, president of ClearView Economics, LLC, on the current economic situation. Features a quick one-page summary of key economic indicators and approximately 20 pages of charts. Key indicators include measures of economic momentum, industrial demand, price and inflation trends, foreign exchange rates and international prices, and interest rate trends.

Economic Trends—a membership-only service providing a series of timely commentaries on economic indicators as they are released on a monthly basis, with analysis of their importance to manufacturing companies.

PMA Update—information on the latest happenings at PMA, covering PMA's advocacy efforts in Washington, D.C., educational foundation grants and training opportunities, new member benefits, upcoming industry events and more.

Safety Sense Bulletins—these e-news bulletins detail new OSHA and EPA regulations and provide guidance for compliance. They also alert companies to regulatory changes and important reporting requirements such as OSHA's Form 300A and EPA's SARA 312 and 313 reporting.

Washington Wire—biweekly e-newsletter providing information on the latest happenings in Washington.

PMA's Educational Foundation—an organization established to educate and motivate the current and future workforce of the metalforming industry. Visit www.pmaef.org.



Networking

Local Districts—local programs and events provide convenient regional networking and knowledge:

- California
- Canada
- Connecticut (Southern New England)
- Illinois (Chicago)
- Indiana
- Massachusetts (New England)
- Michigan (East and West)
- Minnesota (Twin Cities)
- New York/New Jersey area
- North Carolina
- Ohio (Ohio Valley and Cleveland)
- Pennsylvania (East)
- South Carolina
- Tennessee
- Texas (Dallas/Ft. Worth)
- Wisconsin
- Mexico—in development

For programs in your area, visit www.pma.org/districts or contact districts@pma.org.

Divisions—members-only groups specific to areas of interests. Generally, each division holds two to four meetings per year.

- Custom Roll Forming
- Metal Fabricating & Small Lot Stamping
- Metal Spinning
- Metal Stamping
- Next Generation Leaders (new or emerging leaders)
- Slide Forming
- Tool & Die

Visit www.pma.org/divisions or contact divisions@pma.org for more information.

Committees—a members-only volunteer commitment from one to three years, typically engaging in four meetings per year, three via conference calls and one face-to-face, which is usually held in conjunction with a committee-sponsored event. Committees are:

District Director—to increase the effectiveness of PMA's districts.

Government Relations—to acquaint various segments of government with the industry and its views, and to familiarize the industry with pending administrative actions and legislation affecting the industry.

International—to lead PMA's involvement in ICOSPA and assess members to determine international business interests.

Management Information—to aid management in the evaluation of industry trends and business performance through development of special and ongoing PMA management information services, and in the education of members on the use of these services.

Marketing & Sales—to identify long-range market trends for metalformed parts and related products, and to develop marketing strategies to expand the use of these products.

METALFORM Conference—to encourage and promote advances in methods and processes in metalforming and related technologies through the educational conference held in conjunction with the FABTECH tradeshow.

FABTECH Exhibitor Advisory Council (EAC)—comprised of exhibitors at the FABTECH show from these technology areas: Welding, Fabricating, Tube & Pipe, Stamping/Tool & Die and Finishing. Members serve either a two- or three-year term and attend two meetings per year – one in the spring and one in the fall at the show.

Show Management—seeks input from EAC members in such areas as show marketing, industry and technology trends, attendance promotion, and analyzing the show's image and perception.

Quality—to encourage continuous quality improvement by providing metalformers with information, training and guidance to meet the quality expectations of the customer.

Safety & Environment—to encourage workplace safety and environmental awareness throughout the industry, and to provide information addressing actions metalforming companies can take to meet safety and environmental responsibilities.

Technical Seminar—to guide PMA in the development of educational opportunities for technically oriented personnel in the metalforming industry.

Training & Education—to aid the metalforming industry in identifying and meeting continuing training and education requirements for personnel of all types.

Visit www.pma.org/committees or contact cmtes@pma.org for further details.

Leadership—to volunteer for a committee, district or division board, contact cmtes@pma.org.

E-mail Discussion Groups—members-only e-mail groups that provide quick communication with colleagues.

- Custom Roll Forming
- Human Resources
- Metal Fabricating
- Metal Spinning
- Metal Stamping
- Mexico
- Quality
- Safety
- Tool & Die
- Training

Contact discussions@pma.org for more information.

Networking Groups—member executive groups that meet three times per year at various locations.

Women in Metalforming—this informal group offers opportunities for women to share their perspectives and network in the metalforming industry. www.pma.org/networking

CEO Networking Groups—consists of two groups known as the GADA and Naples Executive Networking Groups. Each of the two groups consists of approximately 20 top-ranking executives with decision-making authority. CEO, president and chairman are among appropriate titles for membership in these groups. www.pma.org/networking

COO Networking Group—also known as the PMA Senior Managers Networking Group. It consists of approximately 20 senior managers with decision-making authority. Vice president, plant manager and general manager are among appropriate titles for membership in this group. www.pma.org/networking

Social Media—PMA's Twitter, Facebook, LinkedIn and YouTube media.

Annual Meeting—PMA's premier members-only meeting of the year. Held each year at a resort location, the meeting combines relaxed networking with structured roundtable discussions led by knowledgeable facilitators. Spouses and families are welcome. www.pma.org/annual

Technical Forum—all visitors are able to browse and read posted material, while only registered users are able to post questions, answers and comments on the forum. www.pma.org/forum

International Relationships
International Council of Sheet Metal Presswork Associations (ICOSPA)—www.icospa.com

Safety and Regulatory
Risk Management Center—myPMA Risk Manager, an Internet-based application containing software tools to implement a state-of-the-art proactive risk management program.

Regulatory Hotline—members-only toll-free hotline to get answers to questions related to OSHA or EPA matters—800-735-1878.

Legal Hotline—members receive three hours of free legal assistance annually with attorney Douglas B.M. Ehlke, who has more than 30 years of expertise representing the industry in OSHA, EPA, employment and product liability issues—800-468-3464.

Safety Sense Bulletins—these e-news bulletins detail new OSHA and EPA regulations and provide guidance for compliance. They also alert companies to regulatory changes and important reporting requirements such as OSHA’s Form 300A and EPA’s SARA 312 and 313 reporting.

Safety Award—this award recognizes either an effective comprehensive safety program or a specific innovative idea in the context of an effective safety program. Submission required. www.pma.org/awards

Safety Products & Services—visit PMA’s Marketplace at www.pma.org/marketplace.

Contact safety@pma.org for more information.

Government Relations— A Voice in Washington

Congressional Lobbying—Washington, D.C.-based lobbying staff working on behalf of PMA members in Washington, D.C.

Washington Wire—biweekly e-newsletter providing information on the latest happenings in Washington.

Action Alerts—e-mail alerts urging members to contact Congress or the President when action is needed on an important legislative issue.

PMAVIC—political action committee that helps elect pro-manufacturing members to Congress.

Website—allows members to research legislation, contact media, look up members of Congress, connect to government and private links, studies and much more. www.metalworkingadvocate.org.

Contact govrel@pma.org for more information.

Marketing and Sales Buyers’ Guide Listing

Contract Manufacturing Purchasing Fair—www.purchasingfair.com

Suppliers Nights—organized by the individual regional districts. www.pma.org/districts

Tradeshaw—the FABTECH show is held annually in the United States. Visit www.metalform.com for show information.

MetalForming Magazine—for advertising information visit www.metalformingmagazine.com/ADV

Awards of Excellence—companies apply by submitting entry forms. Winners are recognized at an awards ceremony. Award categories are:

- Design
- Educational Institution
- Process Control
- Product Development
- Productivity
- Quality
- Safety
- Training and Education

To learn more, visit www.pma.org/awards.

Business Services and Discounts

Shipping Needs—enrollment is free; contact YRC at 800-647-3061 or visit www.enrollhere.net to enroll. Enrollment is free; contact UPS at 866-443-9303 ext 4081, associations@upsfrieght.com or visit www.savewithups.com/pma to enroll.

Office Needs—OfficeMax savings enrollment is free; visit www.pma.org/membership/benefits or call 800-647-3061 to enroll.

Online Training—for a Tooling U class listing, visit www.toolingu.com/pma.

OSHA-Compliant Safety Training—for a demo tour or further details, visit www.webnettraining.com.

Utility Consulting—there are no upfront, hourly or retainer fees for APPI consulting services. Contact APPI at 800-520-6685 or info@appienergy.com, or visit www.appienergy.com to learn more.

Industrial Supplies and Safety Items—Grainger Industrial Supply, a distributor of safety and industrial supplies. Visit www.pma.org/membership/benefits.

PMA Membership Enrollment Forms—visit www.pma.org/home/faq.asp to print enrollment forms and view membership rates for the United States, Canada, Mexico and other countries.

Membership questions? Contact the membership team at 216-901-8800 or membership@pma.org.



Membership

6363 Oak Tree Blvd.
Independence, OH 44131
www.pma.org

Phone 216-901-8800
Fax 216-901-9190
membership@pma.org

Join us.

The **Power** of Membership

[Public Action] [Industry Knowledge]
[Networking] [Technical Training] [Business Services]

Supporting the metal stamping,
fabricating and forming industries



Join Us

6363 Oak Tree Blvd.
Independence, OH 44131
216-901-8800
Fax 216-901-9190
www.pma.org
membership@pma.org

