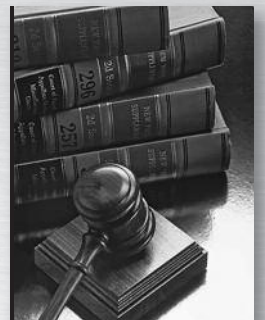


# PMA's Business Partners Help You Cut Expenses



Industry-tailored services  
and discounts available  
**exclusively** to  
PMA members.

**PMA**  
PRECISION  
METALFORMING  
ASSOCIATION

[www.pma.org](http://www.pma.org)

Precision Metalforming Association

# With industry-tailored services you not



## **myPMA Risk Manager**

### **myPMA Risk Manager**

Create a culture of safety for your entire company with this outstanding service.

Utilize your free member benefit and access a comprehensive library in English and Spanish of nearly 2,000 safety policies and procedures, posters and training documents with all the tools to build a complete loss-prevention program.

Use the Incident Track platform to easily track and trend incidents with automatic generation of OSHA logs. Get fast access to Human Resources and Benefit Essentials for employee benefits, state employment laws, forms, financial planning and much more.

>>> For more information, visit <http://pma.org/membership/benefits/risk-manager.asp>



### **Legal Services**

Get three free hours of industry-specific legal assistance and receive member-only discounts on attorney fees.

PMA special counsel Douglas B.M. Ehlke has more than 25 years of expertise in representing the industry in OSHA, EPA, employment and product liability issues. PMA member companies receive three free hours of phone consultation with Doug each year. Special reduced legal services rates also are available to PMA members if the three free hours are exceeded. Members are just a phone call away from expert legal advice!

>>> For more information, contact Doug through PMA's Legal Hotline at 800-468-3464 or visit [www.ehlkelawoffices.com](http://www.ehlkelawoffices.com).

To request more information, visit [www.pma.org/membership/request\\_information.asp](http://www.pma.org/membership/request_information.asp) or contact our exclusive service providers directly.

# only save, *you benefit!*



YELLOW and Roadway

## Shipping

Save as much as 70 percent on freight shipment costs.

Lower costs and increase margins when you ship with YRC! Yellow and Roadway have integrated to give you YRC—the genuine heavyweight expert with the most comprehensive network available. As a benefit of your PMA membership, you receive a 70-percent discount on qualifying less-than-truckload (LTL) shipments. YRC offers flexible, efficient solutions, including comprehensive regional and national coverage with a full suite of guaranteed, expedited and specialized services. More customers rely on YRC than any other provider.

>>> Take advantage of your YRC discount today by contacting your association benefits coordinator at 800-647-3061, [associations@yrcw.com](mailto:associations@yrcw.com) or enroll online at [www.enrollhere.net](http://www.enrollhere.net).



Holland

Reddaway

Receive special discounts on regional shipping.

PMA members are eligible for special discounts through the PMA/YRC Regional Transportation Program, which is comprised of New Penn, Holland and Reddaway. They are all leaders in next-day delivery, quality handling and on-time performance. Collectively, they are committed to delivering even more.

>>> Enrollment in the YRC Regional Transportation Program is free. To enroll simply contact your association benefits coordinator at 800-647-3061.

**Ship a lot. Save a lot.**



With UPS Package and UPS Freight®, PMA members can take advantage of special discounts on shipping from small package to palletized freight, on the ground and in the air. UPS makes it easy for you to ship materials of any size using a comprehensive portfolio of ground, air and LTL freight services.

>>> This program is free for all PMA members, with no minimum shipping requirements. For questions regarding your current UPS Freight account or PMA special pricing, please call your dedicated representative today at 866-443-9303, ext. 4081, e-mail [associations@upsfreight.com](mailto:associations@upsfreight.com) or visit [www.savewithups.com/pma](http://www.savewithups.com/pma).

**Grainger Industrial Supply**

**GRAINGER**

FOR THE ONES WHO GET IT DONE

Receive a 10 to 45 percent member discount through the Grainger discount program on supplies and safety items when you order online or with the Grainger catalog.

>>> For more information, visit [www.pma.org/membership/benefits.asp](http://www.pma.org/membership/benefits.asp)



[www.pma.org](http://www.pma.org)



**Utility Consulting**  
Find out how much you  
can save on electricity,  
natural gas, water and  
waste management services.

Lower the cost of your electricity, natural gas, water and waste management services with the Affiliated Power Purchasers International, LLC (APPI) Savings Solution Program.

APPI is an independent utility consulting company with experts who analyze, negotiate, contract and manage the critical components of utility services with no upfront fees for PMA members. APPI benefits only when it delivers savings and/or refunds to member companies.

>>> For more information, visit [www.pma.org/appi](http://www.pma.org/appi) or contact APPI directly at [info@appienergy.com](mailto:info@appienergy.com) or call 800-520-6685.



**Online Training**  
Save 10 percent on in-plant  
training for technicians.

PMA members can take advantage of online educational opportunities offered by Tooling U and enjoy a 10-percent discount for all employees. More than 90 online classes are currently offered, including 11 classes in the stamping department. Course topics include basic math, tolerance, print reading, geometric tolerancing, measurement, electricity, trigonometry and statistics. Many are offered in Spanish as well.

>>> For more information, visit [www.toolingu.com/pma](http://www.toolingu.com/pma).

**OfficeMax® Office Needs**  
Cost-saving  
pricing on frequently purchased  
office products.

PMA has partnered with OfficeMax to provide the OfficeMax Partner Advantage<sup>SM</sup> program. Through the OfficeMax Partner Advantage<sup>SM</sup> program, PMA members receive dedicated customer service and exclusive pricing on their most frequently purchased products.

>>> Start saving today on office needs by enrolling in the PMA OfficeMax Partner Advantage<sup>SM</sup> program. Simply call PMA's dedicated representative at 800-647-3061.

[www.webnettraining.com](http://www.webnettraining.com)

**OSHA-Compliant  
Safety Training**

Eliminate the hidden costs  
of safety training.

PMA has teamed with Webnettraining to offer PMA members general OSHA-compliant safety training over the Internet. Webnettraining's unique web-based safety training offers more than just great OSHA-compliant safety training—it is an entire system that automatically documents and monitors for compliance.

The Webnettraining system removes as much as 70 percent of the work required for general OSHA safety training, minimizing the need for time-consuming safety meetings.

The easy-to-use-and-administer Webnettraining system can save the average 100-employee company as much as \$40,000 per year in safety training costs.

Webnettraining provides PMA members a free password to test-drive the system and offers a 10-percent discount upon purchase.

>>> For more information, visit [www.webnettraining.com](http://www.webnettraining.com) or contact Gregg Juster at [gregg@juster.com](mailto:gregg@juster.com) or 513-858-3000 or Shale Juster at [shale@juster.com](mailto:shale@juster.com) or 763-424-8775.

To request more information, visit [www.pma.org/membership/request\\_information.asp](http://www.pma.org/membership/request_information.asp) or contact our exclusive service providers directly.

