

PMA Launches New Search Engine for the Industry

PMA has launched the new Metalforming Search Supplier Directory created in partnership with MultiView Inc., a leading publisher of online buyers' guides for trade associations. The directory can be accessed at www.metalformingsearch.com or from the PMA homepage, www.pma.org.

Metalforming Search gives PMA members and other industry professionals a unique online search tool that offers quick access to an extensive directory of suppliers of metalforming equipment, materials and related products as well as manufacturers of metalformed component parts and assemblies.

Users of the new website can easily locate products and services unique to the metal stamping, forming and fabricating industries without the clutter of a general Internet search engine. They have the option of performing a keyword-driven search or a category-specific search.

The guide also includes Request for Information (RFI) functionality. This feature allows users to contact suppliers with a click of their mouse. With a downloadable desktop search application available, users search for items directly from a small search window on their desktops—making the research and sourcing process as convenient as possible.

Manufacturing members of PMA retain their listing in makeitmetal.com, which is a directory of PMA members. And all PMA manufacturing and associate members have a

free basic listing with a member logo on Metalforming Search. Upgrade options include a graphically enhanced company listing, a direct website hyperlink and e-mail generation capacity. Additionally, videos can be added to a company profile page.

For associate PMA members, Metalforming Search represents a significant advancement over the PMA Online Suppliers' Guide it replaces. In addition to the enhanced design and search functionality, the new supplier search website will be continuously promoted through *MetalForming* magazine both in print and online, in PMA e-newsletters, to the 35,000 attendees of 2009 FABTECH International and AWS Welding Show Including METALFORM, and other industry events.

For more information, visit www.metalformingsearch.com or contact Pete Fuduric at 216/901-8800 ext. 171 or pfuduric@pma.org.



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PMA Update is also available online at www.pma.org/about. *Update* is published by the Precision Metalforming Association as a service to its members.

Editor: Christie Carmigiano
Art Director: Donna D'Amico
www.pma.org



NTMA/PMA One Voice Continues Fight Against Card Check

On March 10, House and Senate Democrats, standing next to leaders of Big Labor, introduced the so-called Employee Free Choice Act (EFCA), also known as the card check bill. If enacted, this bill would strip workers of a private ballot when voting on whether to unionize, opening workers up to intimidation and coercion from union bosses.

Another dangerous provision of the bill could force companies into mandatory arbitration where a federal government arbitrator, after 120 days of negotiations, can impose a binding two-year contract on all parties. Big Labor has pledged to spend at least \$50 million the rest of this year to help pass the card check bill.

The NTMA/PMA One Voice advocacy team is aggressively lobbying members of Congress to oppose this harmful legislation. The unions need to secure 60 Senate votes in order to invoke cloture, bringing debate on the bill to an end and allowing a vote to occur. As a sign that your efforts are making a difference, Republican Pennsylvania Senator Arlen Specter changed his decision and will now oppose EFCA. This is a great first step but the fight will continue for several months trying to convince conservative House and Senate Democrats to fight for small businesses and their employees by voting against this harmful bill.

Let your members of Congress know how you feel about card check and other industry issues by attending the NTMA/PMA Legislative Conference on May 12-13. See page 4 for more information. In the interim, visit www.metalworkingadvocate.org to tell your Senators and Representatives immediately to oppose any vote on EFCA.

Strategies for Automotive Suppliers to Ride out the Economic Storm

Participate in the 16th Annual Automotive Parts Suppliers' Council Meeting

Join fellow automotive suppliers May 6-7 at the Sheraton Detroit Novi, for the 16th annual Automotive Parts Suppliers' Council (APSC) meeting. On Wednesday, May 6 at 3:00 p.m., PMA will offer a panel featuring buyers and procurement professionals from the automotive sector, followed by a networking cocktail reception decorated with supplier exhibits from companies such as Schuler and AP&T North America. On Thursday, May 7, morning presentations will address timely topics impacting the automotive industry such as supply-base restructuring and legal strategies for riding out the storm. Following lunch, a facilitated roundtable discussion will be held.

This is an ideal forum for chief executive officers, presidents, chief financial officers and other senior executives of companies serving the automotive market. Benefits of attending include cutting-edge and timely automotive-industry trend analysis, production forecasts that can be used to develop marketing plans, the ability to network with

fellow automotive suppliers, benchmarking, and discussion on strategic trends and changing conditions in the automotive market.

To register for this event or to receive more information, please contact Allison Grealis at 216/901-8800 or agrealis@pma.org.

Increase your networking value by also attending PMA's COO Executive Networking Group event, held in conjunction with the APSC meeting. Immediately following the conclusion of the APSC event on May 7, the COO meeting will begin with roundtable discussion followed by a group dinner. It will end at noon on May 8. The group, which is designed for senior managers who are not CEOs, is opening up this meeting only to nonmembers and CEOs. Participants who attend both the APSC and COO meetings will receive a 10 percent discount to the APSC event. Contact Mandy Basel at 216/901-8800 or mbasel@pma.org for more information.



Members Achieve Outstanding Safety Records

Congratulations to the following member companies that had exceptional safety records in 2008! The companies, which experienced no incidents involving days away from work, days of restricted work activity or job transfer, will receive PMA safety award plaques in recognition of their achievement.



Atlantic Tool & Die Co.
C. E. Smith Co., Inc.
Century Metal Products, Inc.
Charles Schillinger Co.
Church Metal Spinning Co.
Connor Manufacturing Services
Dayton Rogers – MN Division
Demaich Industries Inc.
Die-Tech, Inc.
E & E Manufacturing Co., Inc.
E.J. Ajax & Sons, Inc.
Echo Industries, Inc.
Eskay Metal Fabricating

Five Star Manufacturing, Inc.
Frontier Metal Stamping, Inc.
Fulton Industries, Inc.
G & G Metal Spinners, Inc.
Genesee A&B Inc.
Globe Tech LLC
Herfco, Inc.
Indianapolis Metal Spinning Co.
Inmetal
M A Metal Co., Inc.
Melitron Corporation
Metal Products Engineering
Neway Stamping & Manufacturing Co.

Pelletizer Knives, Inc.
Portland Products, Inc.
Precision Stampings, Inc.
Progressive Machine Die, Inc.
Qualtek Manufacturing, Inc.
Radiant Steel Products Co.
Reliable Metalcraft Corp.
Roll Forming Corp. – Sharon
Tech-Matic Industries, Inc.
Universal Die & Stampings
Valley Tool & Die Co.
West Coast Metal Stamping, Inc.
Westco Metalcraft, Inc.

Update E-Newsletter Coming Next Month

Starting in May, *Update* will be delivered to members as an e-newsletter. Those who already have been receiving the newsletter in print will automatically be on the list to receive it via e-mail. To ensure that you are able to accept e-mails from PMA, please ask your network administrator to put pma.org on your company's white list.

In addition, the new e-newsletter will allow more of your company employees to receive *Update*. To sign up others from your company to get the *Update* e-newsletter, please contact Christie Carmigiano at ccarmigiano@pma.org.



Sales and Marketing Report Reveals Trends and Opportunities for Metalformers



MEMBER BENEFITS PMA's new Sales and Marketing Report profiles the marketing campaigns and sales plans for 106 manufacturing companies. Conducted annually, the report outlines the strategies metalforming companies use to market and sell their products and services.

The report reveals that middle-market metalforming companies are successfully shifting their sales and marketing to become much more diversified, with the best opportunities coming from defense/ordnance, aerospace, and health and medical markets, as they are expected to be the strongest markets through the next 12 months. The automotive industry is projected to be the weakest market during the next six months, with

only four percent of participants forecasting an increase in sales. However, there is more optimism for the automotive industry over the coming 12 months, as 21 percent of respondents expect an increase in sales during that time frame.

In addition, metalforming companies project that 11 percent of their orders will come from new customers during the next 12 months. This is an increase over the previous 12 months, during which only eight percent of orders were received from new customers, thus supporting the move to diversify.

The report also covers data on marketing objectives, lead generation channels, company promotions, sales responsibilities, quote ratios, customer requirements, sales agree-

ments and expenses, inside sales representatives, direct outside representatives and more.

The Sales and Marketing Report is one of 11 business reports offered by PMA to help manufacturers reliably manage, plan and forecast their businesses. PMA members who participate in the survey receive free reports, while non-participating PMA members can order reports a la carte at low prices and non-members may purchase this report through a business report subscription. Visit www.pma.org/business-reports or contact Cindy Minn at 216/901-8800 or cminn@pma.org for more information.

Survive and Thrive in Today's Economy

Attend PMA's Inaugural Technical Conference April 26-28, Cleveland, OH

CONFERENCE PMA's 1st Annual Technical Conference will address topics identified as key success factors for the metalforming industry—best practices, industry benchmarking, current technology and its applications, and future advancements. This is a must-attend event for all levels of technical personnel and management.

This information-packed conference will tackle critical and timely issues, laser-focused on helping optimize and economize your part-making operations. Attendees will gain valuable, money-saving and contract-winning advice on how to:

- Employ integrated electronic systems for press lines that can improve quality, reduce setup time and reduce downtime.
- Identify types of tooling failure, determine causes and provide remedies.
- Assess manufacturing operations to uncover inefficiency and achieve profitability.
- Get more out of the entire die-protection system.
- Form higher-strength materials through better understanding of material properties and better use of the correct tooling and lubricants.
- Add fabrication equipment such as laser-cutting machines and turret punch presses to complement stamping operations.
- Troubleshoot stamping issues and employ the right solutions.

- Get the most out of automated business processes to better control contracts and work-in-process.
- And there's much more!

There will be several opportunities for networking with other metalforming professionals. A reception with table-top exhibits will feature more than 20 companies with a wide range of products. In addition, attendees will learn about the latest innovations in the industry when the winners of PMA's 2009 Awards of Excellence in Metalforming are announced during a dinner reception.

The full conference package allows registrants access to: all six conference sessions, a networking lunch and two continental breakfasts, the general assembly discussion panel, table top exhibits, and the Awards of Excellence in Metalforming dinner reception. Registration fees are \$595 per PMA member or \$695 per nonmember. PMA has created this one-stop cost-effective educational opportunity to enable metalforming-company employees to expand their job skills and knowledge in preparation for better economic times.

Book your hotel room today! Reservations may be made by calling the Holiday Inn Cleveland South at 216/524-8050. Visit www.pma.org/annual-tech-conference to register online, or contact Deanna Nwosu at 216/901-8800 or dnwosu@pma.org.

Thank You to Our Sponsors

Through their contributions, these industry leaders will help make the 2009 Technical Conference a success. PMA thanks these generous sponsors:

Komatsu America Industries LLC

- Registration
- Pridgeon & Clay, Inc.**
- Monday Continental Breakfast
- Plex Systems, Inc.**
- Monday Lunch



Exhibitors

- AIM Computer Solutions, Inc.
- AP&T North America
- Capture 3D, Inc.
- Compass Technologies
- Engineering Technology Associates
- Feed Lease Corporation
- Formtek
- Global Shop Solutions
- Hess Industries
- HiTec Metal Group
- International Mold Steel
- Kaman Measuring & Memory Systems
- Kent Corporation
- Komatsu America Industries LLC
- Leveltek
- Link Systems
- Plex Systems, Inc.
- Schuler Inc.
- Stamtec, Inc.
- Superior Die Set Corp.
- Vero International
- Vibro/Dynamics Corporation
- Wintriss Controls of Honeywell
- YRC North American Transportation, Inc.

Seminar Offers Productivity-Improving Tips for Metalforming Companies

PMA has a new seminar on May 5 in Cleveland, OH, to help metalformers maximize productivity in the pressroom.

The Pressroom Optimization Seminar will teach attendees, through case studies, how to understand press capacity, use pressroom networking software effectively, optimize servo feed-line setup, apply QDC technology and techniques, and more. The speakers for this event, Lance Curtis, Link Electric, Nashville, TN, and Todd Wenzel, TCR Inc., Wisconsin Rapids, WI, have more than 35 years of combined experience in the industry.

Developed by PMA's Technical Seminar Committee, the program is designed for engineers, foremen, supervisors, plant managers, presidents, owners, and other mid- and upper-level management.

Don't miss out on this exciting new program. For more information, visit www.pma.org/register or contact Deanna Nwosu at 216/901-8800 or dnwosu@pma.org.



PMA Seminars and Events
Your source for quality educational programming in the metalforming industry
www.pma.org/seminars

METALFORM Mexico Moves from Fall to Spring



The METALFORM Mexico exposition and educational conference soon will host its sixth edition in conjunction with AWS Weldmex and the newly launched FABTECH Mexico. Joining them will be COATech, the only show for finishing and corrosion control in Mexico. Since its inception in 2004, METALFORM Mexico has historically been a fall show, but as part of the co-location it will move from its traditional time slot to spring.

Held at Cintermex in Monterrey June 2-4, 2009, the co-located shows will provide attendees in the Mexico metalworking industry an experience they have never had before: the ability to view an array of equipment and services that cover every aspect of the metal-parts manufacturing process. The co-location creates a "one-stop shop" where welding, stamping, tool and die, forming, fabricating, assembly and finishing-equipment suppliers and service providers will display their products and technologies all under one roof.

More than 8,000 attendees are expected to visit Cintermex for the METALFORM Mexico, AWS Welding, FABTECH Mexico and COATech shows.

Those interested in exhibiting at METALFORM Mexico can visit www.metalform.com/mexico or contact Roger Judson at 800/541-5336.

NTMA and PMA Lobby Jointly May 12-13

Join other metalforming industry leaders for the first annual NTMA/PMA One Voice Legislative Conference, May 12-13 in Washington, D.C.

A stellar program has been developed, which includes a keynote address on May 12 by Charlie Cook on the political landscape in Washington, D.C., and national political trends. Widely regarded as one of the nation's leading authorities on U.S. elections and political trends, Cook is publisher of *The Cook Political Report* and political analyst for the National Journal Group, where he writes weekly for *National Journal* magazine and *CongressDailyAM*.

In addition, members of Congress and other Washington insiders will provide briefings on such key issues as card check, taxes and healthcare.

On May 13, participants will head to Capitol Hill where they will meet with lawmakers and their staffs to urge them to adopt pro-manufacturing legislation.

Spouses are encouraged to attend the conference activities on May 12 and the spouse program on May 13. Spouses will enjoy a trip to historic Old Town Alexandria for shopping and a lunch cruise along the Potomac River to view the monuments.

The cost to attend this event is \$295 for NTMA/PMA members, \$155 for member spouses, \$445 for nonmembers and \$195 for non-member spouses.

For more information about this event or to register online, visit www.metalworkingadvocate.org.



PMA 2009 Annual Meeting Sponsorships Now Available

October 8-10, 2009

Desert Springs JW Marriott Resort & Spa
Palm Desert, CA



Sponsorships are the best way to strengthen a company's image. PMA Annual Meeting sponsors gain immediate respect among their peers as a major contributor to the advancement of manufacturing.

ANNUAL MEETING

The Annual Meeting effectively weaves business and recreational activities, and attracts some of the most influential industry business

leaders and their spouses. The event features high-profile speakers, important business sessions and executive roundtables, and exciting social events that are perfect for networking.

Don't miss out on your opportunity to participate as a sponsor of one of these "exclusive" activities. Your company name will appear in the promotional brochure, final meeting program, Annual Meeting website and sponsorship signage, and will be recognized throughout the meeting by PMA's 2009 Chairman of the Board Wayne Boeckman and PMA President Bill Gaskin.

Sponsorships for Annual Meeting events, speakers, gifts and golf holes are available in all price ranges. For more information, contact Michelle Underwood at 216/901-8800 or munderwood@pma.org.

Marketing and Sales Roundtable Set for May 20-21

PMA's annual Marketing and Sales Roundtable to be held May 20-21 in Cleveland, will include a networking dinner, agenda-setting session, a business conditions forecast presentation and facilitated roundtable discussion.

ROUNDTABLES

Benefits of attending include learning from and networking with peers, addressing marketing issues that affect businesses, gaining ideas to improve business and accessing timely information on how to infiltrate new markets.

The registration deadline is May 18. To register or receive more information, contact Allison Grealis at 216/901-8800 or agrealis@pma.org.



EXAMPLES OF LEADERSHIP

Ralph Hardt, PMA's 2008 chairman of the board, has been a long-time volunteer in many areas of the association. In addition to continuing service on the board of directors in 2009, he currently serves on the Executive, International, Strategic Financial Planning and joint NTMA/PMA Government Relations Committees. Ralph has participated on several other PMA committees in the past as well, including



Hardt

Planning, Finance and Audit. From 2006-2008, he was a member of the PMA Services Inc. board of directors, the association's for-profit subsidiary.

Ralph also played an instrumental role in making the 2008 ICOSPA International Congress a success. In the initial planning stages, he was a key member of the committee that helped develop the Congress programs and plant tours. Ralph also spent a great deal of time ensuring that the Congress was well attended by making personal phone calls and sending e-mails to potential delegates.

In each issue of Update, PMA features a member who has contributed a tremendous amount of time and effort to the industry through volunteer service to the association. This month we are pleased to acknowledge **Ralph Hardt**, president of Feintool North America, Cincinnati, OH.

In addition, Ralph is a strong supporter of the association's advocacy efforts in Washington, D.C. He regularly attends PMA fly-ins to lobby members of Congress in support of proposals that benefit manufacturing and is a key spokesman on behalf of the industry, regularly speaking to the media about the issues facing the metalforming industry. Ralph also is an annual donor to PMA's advocacy fund and political action committee.

Furthermore, he has been involved in the Tool and Die Division since its inception in

1999. He was a member of the organizational task force that created the division and was elected as the division's first chairman. Ralph remains involved with the group's activities today.

A PMA member since 1965, Feintool designs and manufactures fineblanking tooling and presses, and also produces fineblanked parts and assemblies, primarily for the automotive industry. PMA thanks Ralph Hardt for his volunteer service and leadership!

marketplace

Buy Online

www.pma.org/mfmarket

Coil Fed and Manually Fed Press Operator and Die Setter Training System



This program was developed by metal stampers to increase productivity, assure safety and improve part quality. The system consists of 26 video lessons, trainee and trainer manuals, and certificates of completion. It focuses the responsibility of learning on the individuals by empowering them to view each video, complete the worksheets and use the information at the press during the production cycle.

PMA Member: \$2595

Nonmember: \$7795

Available on DVD or VHS

Press Brake Operator and Setup Training System

Train your employees to operate and set up press brakes in a safe and productive manner.



Information is presented in a clear, consistent manner dramatically improving the chances of your employees developing similar work habits and terminology. The program promotes generally accepted shop practice using easy-to-understand language and illustrations. Uniquely self-paced, the program places the responsibility for learning on the individual employee while minimizing interruptions to work-in-progress. Certificates of Completion are included with the system.

PMA Member: \$1195

Nonmember: \$3595



www.pma.org/mfmarket

Visit Marketplace for a wide selection of technical materials, business and safety products, management books and professional services. Purchase at a discount when you use your MemberNet ID number. To obtain a number, contact Marianne Sichi at 800/540-1757 or mp@pma.org.

Trustmark Offers Health Insurance Program for Members

PMA has combined with four other metalworking associations to offer members a health insurance program for the metalworking industry. Together these associations represent a unique alliance: the Metalworking Manufacturing Coalition (MMC) Trust Insurance Program, from Trustmark Affinity Markets, underwritten and administered by Trustmark Insurance Company, Lake Forest, IL, offers a range of choices for participating member companies, including:

- PPO Plan
- Health Savings Accounts (HSAs)
- Prescription Drug Benefits
- Additional Coverage Benefits
- Dental



- Life
- Accidental Death and Dismemberment
- Disability

Every plan includes coverage benefits for routine physicals, well child care, physician and specialty office visits, hospitalization, ER, lab diagnostic tests, extended care, home health-care, mental health/chemical abuse, transplants and manipulation therapy. The program is available in the United States only.

Trustmark has nearly 100 years of experience in the insurance industry and more than 50 years as a leader in servicing associations and other affiliated organizations.

For more information, contact Henry Trevor at 708/223-3338.

NEW MEMBERS this month

PMA is pleased to welcome back Caparo Vehicle Components Inc., Novi, MI, and Metal Fabricating Corp., Cleveland, OH—former member companies that recently rejoined the association. Caparo Vehicle Components, a manufacturer of steel, automotive and general engineering products, looks forward to taking advantage of the networking opportunities PMA offers. Metal Fabricating Corp., a manufacturer of metal storage cabinets and wire racks, rejoined PMA to participate in the association's networking and advocacy activities.

Caparo Vehicle Components, Inc.
Novi, MI
Rep: Jay Maslekar

PWO de Mexico S.A. de C.V.
Mexico
Rep: Carsten Bohlmann

Metal Fabricating Corp.
Cleveland, OH
Rep: Bernard J. Golias

Specialty Foundry Products, Inc.
Franklin, TN
Rep: Dick Gotwald

M&M Mechanika B.V.
The Netherlands
Rep: Robert Blood

Tool Ventures International
Kentwood, MI
Rep: Rayme Bracken

The following members have sponsored a new member company:
Jim E. Zawacki, GR Spring & Stamping, Inc.
Brian Gillespie, Plex Systems, Inc.

Find out how you can be rewarded for sponsoring new members under PMA's "3 and Free Program." Contact Janet Krall at 216/901-8800 or jkrall@pma.org for more information.

The Apprentice — The Trump Card for the Future

Do you have an apprenticeship program? Do you employ people you refer to as “apprentices?”

FOUNDATION Do you plan on instituting or reintroducing an apprenticeship system? If you said “yes” to any of these, the PMA Educational Foundation (PMAEF) would like to hear from you!

In light of recent changes to the U.S. Registered Apprenticeship System that provides for more flexibility and accessibility, the foundation is conducting a preliminary scan of what companies are doing or planning regarding apprenticeships (registered or not registered). We would like to know: 1) what job titles, disciplines or trades are involved; 2) how many apprentices have graduated from your program, are currently enrolled in your program or may be enrolled in the near future; 3) how you have set up the training and learning aspects of the program, and 4) how you acknowledge and document “competency.” All information will be considered confidential and will not be shared with any other company, agency or organization.

Information can be submitted by: 1) sending materials that describe your program to PMA Headquarters, Attention: PMAEF—Apprenticeships; 2) sending an e-mail (with attachments if needed) to bbroman@pma.org; or 3) just giving us a call at 216/901-8800 to informally discuss your program or intentions.

At a recent press conference in Washington,



D.C., the former Governor of Michigan and NAM President/CEO John Engler stated, “At a time when millions of Americans face unemployment, manufacturing jobs with excellent salaries—and across all skill levels and sectors—are unfilled because of the lack of qualified applicants. These tough economic times call for clear pathways to skills in demand to help new and transitioning workers prepare for good manufacturing jobs.”

Donald A. McCabe, senior vice president, Corning Inc., went on to say, “Even in this economic downturn, the skills of our workforce remain a top strategic priority and the most important driver of business success. Today’s workforce requires more education and higher level skills due to the growing technical demands of the modern manufacturing workplace.”

If you would like to discuss the opportunities in advancing apprenticeships into the 21st century or setting up a fast-track, competency-based training program, contact Bruce Broman at PMAEF or log onto www.workingsolutions4u.org.

Support the Industry by Supporting the PMAEF Silent Auction

FOUNDATION Established in 1996 to address the shortage of workforce skills, the PMA Educational Foundation (PMAEF) brings strong focus on the training and educational needs of the metalforming community. You may help in this endeavor by bidding on one of the many items up for auction in the PMAEF Silent Auction at <http://pmaef.cmarket.com>. This year’s fundraising auction offers a variety of business and personal items, with all proceeds going to further industry education and training.

PMAEF has awarded nearly \$1 million in grants to the industry. As a result, curriculum and opera-

tor training have been developed, students have been informed and recruited to the metalforming industry, and metalforming career opportunity awareness has risen.

Bidding on any of the items on the auction slate shows your support for the future of the industry. The online auction opens on Sunday, April 26 in conjunction with the first annual Technical Conference held in Cleveland, OH. Join the fun and support your industry’s Educational Foundation.

Contact Amy Thacker at 216/901-8800 or athacker@pma.org with questions.



Visit www.pma.org/pmauniversity—your one-stop resource for all of your company’s workforce development needs.

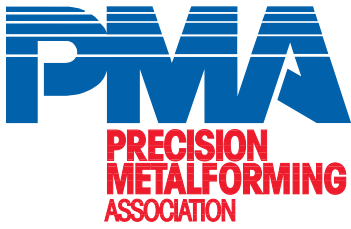


At Work

NEWS & NOTES

www.pmaef.org

Training & Education for the Metalforming Industry



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RETURN SERVICE REQUESTED

PMA's Mission:

To shape the environment of the metalforming industry, leading innovative member companies toward superior competitiveness and profitability.

PMA Calendar of Events

APRIL

April 26-28

**PMA Technical Conference
Cleveland, OH**

**Survive and thrive in today's economy.
Register today.**

MAY

May 5

**Pressroom Optimization Seminar
Cleveland, OH**

May 6-7

**16th Annual Automotive Parts Suppliers' Council Meeting
Detroit, MI**

May 7-8

**COO Networking Group Meeting
Detroit, MI**

May 12-13

**PMA-NTMA Legislative Conference
Washington, D.C.**

May 20-21

**Marketing and Sales Roundtable
Cleveland, OH**

JUNE

June 2-4

**METALFORM Mexico
Monterrey, Mexico**

For more information on upcoming PMA events, call 216/901-8800.

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