

2009 Awards of Excellence in Metalforming Winners Announced

PMA announced the winners of its 2009 Awards of Excellence in Metalforming. Presented annually, the awards recognize the high standards of achievement set by the metalforming industry in the areas of design, safety, training and education, process control, quality, productivity and product development.

Winners are honored with a special plaque, commemorative flag and a cash prize.

PMA applauds the achievements of the 2009 winners:

• **Zierick Mfg. Corp.**, Mount Kisco, NY, won

the **Higgins-Caditz Design Award** for developing a metal-stamping-based system for connecting wires to surface-mount printed circuit boards.

• **Radar Industries**, Warren, MI, received the **Ulbrich Award for Competitive Excellence in Product Development** for developing a metal stamped shock clevis that is attached to the lower control arm and supports the shock tube in a vehicle.

• **Pridgeon & Clay, Inc.**, Grand Rapids, MI, won the **Link Systems Process Control Award** for employing an inline measurement gage to inspect parts for flatness around the mounting holes on a steering support bracket.

• **ART Technologies**, Hamilton, OH, received the **Zierick Manufacturing Corporation Productivity Award** for automating four machines across two operations to improve productivity and increase capacity.

• **Pridgeon & Clay, Inc.**, Grand Rapids, MI, received the **Parkview Metal Products Excellence in Quality Award** for its outstanding quality-management system, which has delivered impressive measurable results.

• **Trans-Matic Manufacturing Co.**, Holland, MI, received the **Pitcher Insurance Agency Safety Award** for applying simple, achievable, practical ideas to increase awareness, prevent injuries and save money.

• **The Minster Machine Co.**, Minster, OH, and **Pridgeon & Clay, Inc.**, Grand Rapids, MI, were named co-winners of the **A.R. Hedberg Training and Education Award**. The Minster Machine Co. was honored for its Future Workforce Development Initiative, created in response to the need for a higher-skilled workforce and the need to replace a retiring senior workforce. Pridgeon & Clay was recog-



Trans-Matic Manufacturing Company receives the 2009 **Pitcher Insurance Agency Safety Award**. From left: **Bill Gaskin, PMA**; **P.J. Thompson** and **Joe Hartings, Trans-Matic**; and **Ron Pitcher, Pitcher Insurance Agency**.



PMA President Bill Gaskin (left) presents **Cathy Winterhalter, Reyna Dickensheets, Keith O'Brien** and **Bob Clay** of **Pridgeon & Clay** with three **Awards of Excellence**.

nized for developing a standardized training program for all existing and new automatic press operators.

• **William D. Ford Career-Technical Center**, Westland, MI, won the **Clips & Clamps Industries Educational Institution Award** for its outstanding machine tool operation/machine shop class.

Additional details about each award-winning achievement are available at www.pma.org/awards.

More information about the 2010 awards program will be available in the coming months. Contact **Christie Carmigiano** at 216/901-8800 or ccarmigiano@pma.org with questions.



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PMA Members Testify Before Congress

On May 13, three PMA members testified before the House Small Business Committee on the role of small business suppliers and man-

GOVERNMENT

ufacturers in the domestic auto industry. Ron Overton, president of Overton Industries in Mooresville, IN, represented PMA and NTMA at the hearing. Also appearing before the Small Business Committee were PMA member Wes Smith, president of E&E Manufacturing in Plymouth, MI, who testified on behalf of the Motor

Equipment Manufacturers Association (MEMA), and PMA member Jim Jones, vice president of Dixie Industrial Finishing in Tucker, GA, who represented the National Association for Surface Finishing.

That same day on the other side of Capitol Hill, PMA President Bill Gaskin testified before the Senate Banking Committee in an effort to get Congress to recognize the severe impact that a lack of credit is having on small and medium-sized manufacturing companies.

To read the testimonies and to learn more about PMA's advocacy efforts, visit www.metalworkingadvocate.org.



From left: PMA members Ron Overton, Overton Industries, and Wes Smith, E&E Mfg. Co., testify before the House Small Business Committee.

Registration Now Open for 2009 Annual Meeting

Register by July 15 to Receive Early-Bird Registration Fees

Network with peers, learn important industry information and enjoy some well-deserved R&R by attending PMA's 2009 Annual Meeting, October 8-10, at the Desert Springs, a JW Marriott Resort & Spa in Palm Desert, CA.

ANNUAL MEETING

In keeping with PMA Chairman Wayne Boeckman's theme, "Expanding Opportunities," the meeting will feature an exciting program of assembly sessions and roundtable discussions. This year, two new, respected keynote speakers will be featured—Michael Corcoran, an expert on leadership, sales and management; and Deborah Pearce, a professional communications consultant. In addition, PMA is thrilled to welcome back economist Dr. Ken Mayland to provide an updated financial forecast for the year ahead.

In addition to their scheduled speaking appearances, Mr. Corcoran and Ms. Pearce will participate in the roundtable discussions, allowing members to interact with them on a more personal basis. More than 10 roundtable topics will be offered on a variety of subjects, including a newly developed roundtable on PMA business issues and special roundtables specifically for women in metalforming and next generation leaders.

Exciting social events also are planned to encourage and promote your networking experience. Spend an evening with the stars at the Hollywood Theme Party. The annual golf outing is always a highlight of the meeting, and a special night is planned for next generation leaders. The black-tie annual banquet will conclude the meeting with style and distinction.

During these difficult economic times, it's more important now than ever before to band together to survive. Register to attend the Annual Meeting before July 15 and receive \$50 off the registration fee. Visit www.pma.org/annual for more information and to register, or contact Deanna Nwosu at 216/901-8800 or dnwosu@pma.org.



Thanks to Our 2009 Annual Meeting Sponsors

Plex Systems, Inc. – Chairman's Theme Dinner



Feintool North America – Executive Roundtable Continental Breakfast



YRC North American Transportation, Inc. – Opening Assembly Session



Pridgeon & Clay – First Timers' Reception



Komatsu America Industries, LLC – Golf Tournament



Quick-Way Stampings, Inc. of Texas – Hotel Keycards



Atlantic Tool & Die – Welcome Gift



Schuler Inc. – Next Gen Event



E. H. Schwab Company – Golf Gift



Zierick Mfg. Corp. – Spouse Session



NTMA/PMA One Voice Legislative Conference Stirs Flurry of Media Attention

Nearly 100 NTMA and PMA members joined together in Washington, D.C. on May

GOVERNMENT

12-13 for the first annual One Voice Legislative

Conference. Participants heard presentations from keynote speaker Charlie Cook, political analyst and publisher of *The Cook Political Report*; Representatives Phil Gingrey (GA-11); Darrell Issa (CA-49) and Jim Jordan (OH-04); and cap and trade expert Mike Zimmer of Thompson & Hine.

Conference attendees also spent a full day

on Capitol Hill lobbying Congress on a variety of issues, including cap and trade, card check, taxes, health care, currency manipulation, the auto industry and workforce training.

With the help of Paul Nathanson and George Felcyn of Bracewell & Giuliani, LLP, the NTMA/PMA One Voice public relations firm, more than a dozen media

outlets interviewed Legislative Conference attendees on a variety of issues. Just some of the publications that NTMA and PMA members were quoted in were *USA Today*, *Washington Post*, *Detroit News*, *Crain's Cleveland Business* and *Automotive News*. In addition to the printed press, PMA member and NTMA Chairman Ron Overton, Overton

Industries, Mooresville, IN, was interviewed on CNBC's *Squawk Box* and on Bloomberg TV, where he discussed the importance of Tier 2 and 3 suppliers getting paid as Chrysler and



Legislative Conference participants listen to keynote speaker Charlie Cook.



From left: Wes Smith, E&E Mfg. Co.; P.J. Thompson, Trans-Matic Mfg. Co.; Bill McKibben, Pridgeon & Clay; and Cheryl Swaim, Falcon Stamping, meet with Congressman Peter Hoekstra (MI-02).



Congressman Darrell Issa (CA-49) briefs PMA and NTMA members on the card check issue.

GM restructure.

To view these television clips and get more information on the Legislative Conference, visit www.metalworkingadvocate.org.

Annual Meeting Golf Hole Sponsors:

- Donnelly Metals, Inc.
- Feintool North America
- The Franklin Partnership, LLP
- Herbruck, Alder & Company
- Okay Industries, Inc.
- Precision Steel Warehouse
- Quick-Way Stampings, Inc. of Texas
- Superior Die Set Corp.



Sponsorships are still available for 10 golf holes and the putting green as well as several other Annual Meeting items. Contact Erin Peterman at 216/901-8800 or epeterman@pma.org for information on how you can join the list of Annual Meeting sponsors.

Carolinas District Provides NIMS Registration for SkillsUSA Participants

DISTRICTS

PMA's Carolinas District provided funding for all of the North Carolina SkillsUSA high school and postsecondary State precision machining contestants to register with the National Institute of Metalworking Skills (NIMS). After registering, the contestants took the online exam for measurement, materials and safety as part of the state contest, and all successfully earned the credential.

The 2009 NC SkillsUSA State Conference, held April 21-23 in Greensboro, NC, was well supported and attended. In attendance were 1,560 contestants and advisors from a variety of disciplines, and more than 2,500 people. Leadership and skill contests in 102 disciplines were conducted by 300 business and industry representatives, and 100 administrators and educators participated as chairpersons and judges. The conference generated more than \$200,000 in scholarships, more than \$200,000 of in-kind contributions, and awarded more than \$50,000 in prizes. Winners of state conferences such as this from around the country are invited to the national SkillsUSA competition in Kansas City, MO, June 22-27, 2009.

The precision machining contest was conducted at Guilford Technical Community College. Chris Halker, the department chairperson for Machining Technology, coordinated the contest, and Norm Gage, an instructor in the program, served as chair. The Carolinas District funded the registrations because its members believe that support for the development of skilled craftspeople is paramount to the survival of the metalworking industry.

For more information about SkillsUSA, contact the PMA Educational Foundation at 216/901-8800.

APSC Meeting Offers Insight into Future of Automotive Market

The 16th annual Automotive Parts Suppliers Council (APSC) meeting held May 6-7 in Novi, MI, attracted more than 75 automotive suppliers.

INDUSTRY

This 1.5-day conference opened with a panel discussion, moderated by Dave Andrea, Original Equipment Suppliers Association (OESA). The panel hosted two purchasers from General Motors Corp. and Jeoff Burris, founder and principal, Advanced Purchasing Dynamics. This session was followed by a cocktail reception and exhibits from Schuler,

Plex Systems, Serapid, Spectrum Industries and AP&T North America.

The second day featured presentations from Craig Fitzgerald, Plante & Moran PLLC, on Unattainable Conditions; Dan Sharkey, Brooks Wilkins Sharkey and Turco PLLC, on Legal Strategies; and Joe Langley, CSM Worldwide, on Surviving 2009. A networking lunch was followed by a town hall session on bankruptcy, tooling and financing options. The panel was comprised of Matt Wilkins, Brooks Wilkins Sharkey and Turco; Craig Wiggins, Tooling & Equipment Capital Solutions Inc.; and Allen P.

Cook, Michigan District Office, U.S. Small Business Administration.

The APSC meeting is an ideal forum for senior executives of companies serving the automotive market. PMA member automotive suppliers may continue the dialogue on the trials and tribulations of supplying to the automotive industry through a members-only e-mail discussion group. Contact Allison Grealis at 216/901-8800 or agrealis@pma.org for more information.

Mark your calendars now to attend the 17th annual APSC meeting, May 5-6, 2010.

PMAEF Grant Allows Young Adults to Pursue Metalworking Careers

A grant from the PMA Educational Foundation (PMAEF) has enabled WIRE-Net and its School-to-Career: Youth & Adults Forging Careers in Metals Sectors initiative to aid Northeast Ohio young adults in pursuing careers in metalworking fields. The \$10,000 grant was awarded in May 2008.

FOUNDATION

The Schools-to-Career initiative used grant money in an effort to attract 250 new students to Max S. Hayes Career and Technical High School in Cleveland, OH. Thus far, 70 percent of school-to-career students are in the manufacturing-trades concentration, and grant money has helped students progress academically and graduate. The grant also enables program students to participate in at least one job

shadow/paid apprenticeship, and works to increase the number of graduates placed in area metalworking companies or continue education in technical schools or at the university level.

Another portion of the initiative benefiting from the grant, WIRE-Net's HIP HOP, helps students older than high school age follow technical-career paths. Project HIP HOP recruited 20 students, 19 to 21 years of age, looking to obtain secondary education or find a career path, and has worked to ensure that they stay focused on their goals.

For more information about PMAEF, contact Amy Thacker at 216/901-8800 or athacker@pma.org.

EXAMPLES OF LEADERSHIP

Bill Kaupp has been a key volunteer in PMA's Metal Spinning Division since the early 1990s, serving as vice chair in 2006-2007 before becoming chair and director in 2008-2009. In this role, he represents the interests of the Metal Spinning Division on PMA's Board of Directors. As a result of Bill's leadership, he reenergized the division by starting a membership



Kaupp

committee. The group is planning a cost-effective meeting in Cleveland on September 17-18 where nonmembers are welcome. At their meetings, division members focus on sharing best practices, improving efficiency, cost-cutting, finding and keeping skilled labor, and OSHA issues.

Bill also supports PMA's advocacy efforts in Washington, D.C. He is a regular donor to

In each issue of *Update*, PMA features a member who has contributed a tremendous amount of time and effort to the industry through volunteer service to the association. This month we are pleased to acknowledge **Bill Kaupp**, president of C.B. Kaupp & Sons, Inc., Maplewood, NJ, and KIH Metal Technologies, Inc., Brazil, IN.

the association's advocacy fund and political action committee, and attends PMA fly-ins to lobby members of Congress in support of legislation that benefits manufacturers. In addition, Bill has invited local lawmakers into his facilities to educate them about the concerns of the

industry.

A PMA member since 1975, C.B. Kaupp & Sons manufactures precision metal parts for a variety of industries, including electronics and aerospace. PMA thanks Bill Kaupp for his volunteer service and leadership!

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Design Guidelines

Design Guidelines Third Edition has been updated to reflect today's best manufacturing practices and industry advancements. This edition focuses on practical advice and cost-effective solutions for professionals who design, specify and source precision stamped, fabricated and formed metal component parts.



Nearly every aspect of metalforming is covered in 19 information-filled chapters and a glossary of 500 common metalforming terms. Critical design concepts and techniques are illustrated with drawings, diagrams and photos. New fineblanking and water-jet cutting sections make this edition the most comprehensive yet.

Design Guidelines on sale now!

Save 25% Member book \$37.50
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Sales and Marketing Report

This electronic report provides insight into developing a sales plan and assembling the latest marketing campaigns to improve your company's future. It is a great tool for marketing and sales professionals to generate a stronger sales team and a marketing strategy that will better manage resources and win more business.

Member \$175
Nonmember \$500



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Visit Marketplace for a wide selection of technical materials, business and safety products, management books and professional services. Purchase at a discount when you use your MemberNet ID number. To obtain a number, contact Marianne Sichi at 800/540-1757 or mp@pma.org.

PMA Hotlines Offer Solutions

Getting answers to your regulatory concerns may be just a phone call away. PMA members have unlimited use of a toll-free regulatory hotline to get answers to questions related to OSHA or EPA matters. **Regulatory Hotline: 800/735-1878**

Also available to members is PMA's legal hotline. Member companies receive three free hours of phone consultation annually. PMA special counsel Douglas B.M. Ehlke

has more than 20 years of expertise representing the industry in OSHA, EPA, employment and product liability issues. Special reduced legal service rates are also available to PMA members if the three free hours are exceeded. Members are just a phone call away from expert legal advice! **Legal Hotline: 800/468-3464**



NEW MEMBERS this month

PMA is pleased to welcome new member company **Joining Technologies, Inc., East Granby, CT**. The company, which provides specialized welding and joining development for a variety of industries, joined the association to take advantage of the educational and networking opportunities PMA provides.

Dongguan Sincere Tool Company Limited
 China
 Rep: George Xie

Joining Technologies, Inc.
 East Granby, CT
 Rep: Dave Hudson

Southern Tool Steel, Inc.
 Chattanooga, TN
 Rep: Whitney Alexander

The following members have sponsored a new member company:
 Steve Izzo, Covidien • Nick Tarkany, International Mold Steel

Find out how you can be rewarded for sponsoring new members under PMA's "3 and Free Program." Contact Janet Krall at 216/901-8800 or jkral@pma.org for more information.

PMA's Preferred Partners

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Stimulus Funds Available for Education and Training

As a result of the American Recovery & Reinvestment Act of 2009 (“the Recovery Act”) and the Workforce Investment Act (WIA), stimulus funds designed for training and education begin to emerge from the Department of Labor/ETA. It is critical that PMA members actively pursue these funding sources and opportunities. By aligning adult education, occupational job training, apprenticeships, on-the-job training, career advancement activities and supportive services with economic and community workforce development strategies, employer skill demands and the needs of unemployed, underemployed and dislocated workers are simultaneously met.

Local workforce boards (WIA) are being directed to collaborate with local community colleges and other training/education providers, registered apprenticeship programs, employers, manufacturers, trade associations and labor organizations to enable job seekers and incumbent workers to re-skill and upgrade existing skills to compete in a changing world in order to maintain a vibrant middle class.

Recovery Act (stimulus) funds are available for:

- Competency-based occupational skills training
- Structured on-the-job training
- Programs that blend workplace training with related technical instruction
- Developing 21st century apprenticeship programs
- Curriculum development

- Job readiness training
- Skill upgrade, retraining and advancement
- Literacy training
- Customized training

How can your company take advantage of this opportunity? Get over to your local community college, or contact your Manufacturing Extension Partnership (MEP), your local WIA Board, OneStop or community workforce or economic development organization and search out these funds. Be persistent! States have flexibility regarding where to position these funds and the protocol to access and disperse them. These are YOUR tax dollars at work—it is time we recover these funds and use them effectively and expeditiously for the benefit of the industry!

Times are slow and many companies are down to a core, yet very experienced, workforce—so now is the time for change; now is the time to assess how work is done and how well it is done. Now is the time to re-tool your workforce for better times ahead. This is a great opportunity to do what you’ve always wanted to do but were too busy or lacked funds to implement.

The PMA Educational Foundation (PMAEF) is positioned to assist you, your MEP and/or community college in designing and developing education and training programs and services to meet the present and future needs of the great American workforce. For more information, log onto www.workingsolutions4u.org, or contact Bruce Broman at 216/901-8800 or bbroman@pma.org.

Apprentices Compete for Trip to Switzerland

The eight best machining apprentices from around the country, as determined by regional competitions, vied for honors in the 37th Annual NTMA/NIMS National Apprentice Competition in Indianapolis, IN, April 15-18. This year the PMA Educational Foundation also provided funding for the event, a two-day competition involving projects in turning, machining, precision grinding, and a comprehensive written exam.

The competition is open to participants serving a formal apprenticeship or having earned nine Machining Credentials recognized in the NIMS Competency-Based Apprenticeship Guidelines. In addition to the grand prize, the top three winners receive a 10-day expense-paid trip to Switzerland



A machining apprentice competes during the annual NTMA/NIMS National Apprentice Competition.

for the Swiss Manufacturing Experience, hosted by the Swiss Embassy to the United States. First place honors went to Mark Evangelist, from the Pittsburgh, PA area, while Josh Geschke of Fond du Lac, WI, took second and Andrew Warren of Louisville, KY, was awarded third place.



At Work

NEWS & NOTES

www.pmaef.org

Training & Education for the Metalforming Industry